2022 CHICAGO

In-Person + VIRTUAL



2022 CHICAGO Annual Conference – Exhibiting In-Person + Virtual EXPO + Extended Exposure

22APR2021

Virtual EXPO + Extended Exposure

OVERVIEW

The Virtual EXPO + Extended Exposure will give vendors and institutions the option to present their services to a global and unrestricted audience. With ACRM's Extended Exposure each vendor will have their own virtual booth, plus have their logo listed throughout the universe of ACRM's exposure (13.5 M+), highlighted in ACRM's social media, and listed in ACRM's weekly eNews.

HOW THIS WORKS - VIRTUAL BOOTH

You will manage your **Virtual Booth** by creating a custom landing page to include:

- Booth banner
- Introduction video
- Short and long company descriptions
- Product videos, photos, links, recordings, and demonstrations
- Attach up to six web links including product websites, supplemental resources, web-hosted videos, and more
- Attach up to six pdf files including marketing materials, white papers, press releases, and more
- Tag with up to five searchable category keywords to help attendees find you
- Allows visitors to submit their contact details and request information directly from your organization
- Export visitor lead retrieval data for those who log into the system
- Link to a third-party site to collect contact information/generate leads in exchange for a random drawing
- Network and engage in your own virtual chatroom
- Tailor your experience by connecting with like-minded attendees using the new 'Matchmaking' feature

HOW THIS WORKS – EXTENDED EXPOSURE

- Your Logo will be added to the footer of the ACRM website
- Your Logo will be added to ACRM's Vendor Exposure™
 - your logo systemwide, across nearly all ACRM media properties
 - 13.5M+ exposures annually

2022 CHICAGO In-Person + VIRTUAL

DURATION

• The Virtual Booth will be accessible to all attendees through 31 December 2022.

After payment is received, and your logo and information are officially provided, then the ACRM marketing team gets to work on organization publicity and recognition.

MARKETING – ORGANIZATION PUBLICITY

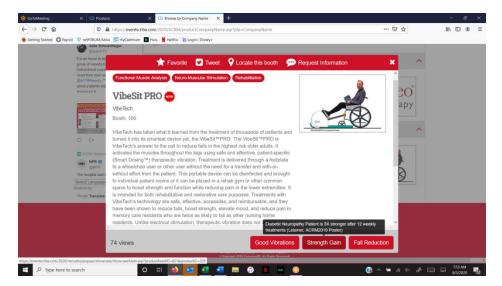
- Your Virtual Booth will be publicized in the ACRM Conference Online Program and Conference App
- Your Virtual Booth will be promoted in ACRM eNews, the weekly enewsletter
- Your Virtual Booth will receive amplification and boosts via the ACRM Social Media Network with tweets, LinkedIn, and Facebook posts, and extra support from 100+ social media channels

INVESTMENT OPPORTUNITIES

*all prices are subject to change without notice

Virtual EXPO + Extended Exposure: \$2,499

Virtual Booth Example (2020):



EXHIBITING IN-PERSON

SCHEDULE

The ACRM 99th Annual Conference Progress in Rehabilitation Research EXPO, will be held 8-11 November in Chicago, Illinois, at the Hilton Chicago.

EXHIBIT SPACE IS LIMITED TO A SELECT NUMBER TO PROVIDE AMPLE OPPORTUNITY FOR QUALITY ONE-ON-ONE INTERACTIONS

OVERVIEW

Included with your booth reservation:

- 6' Black Skirted Table
- 2 Plastic Contour Chairs
- Wastebasket
- 8' High Red Backwall Drape
- 3' High Black Siderails
- Standard 7" x 44" signage displaying company name
- Allotted exhibitor badges according to booth size
- Access to the CORE conference sessions during opposed EXPO hours

HOW THIS WORKS

To ensure valued exhibitors receive the best possible exposure to the maximum number of attendees, ACRM plans for YOUR success.

- Generous unopposed exhibition hours
- Electronic Scientific Posters displayed near the EXPO Hall
- TWO exhibitor WELCOME RECEPTIONS are held in the EXPO Hall with food & beverage provided » This makes for TWO exciting high-traffic evenings in the EXPO Hall
- Daily coffee breaks to be held in EXPO Hall
- NEW in 2022, included with the purchase of the IN-PERSON booth in Chicago, Illinois, Exhibitors also receive the "Virtual EXPO & Extended Exposure" through December 31, 2022 (see above)

MARKETING – ORGANIZATION PUBLICITY

- Your In-Person Booth Space will be publicized in the *ACRM Conference Online Program* and *Conference App*
- Two App pushes for the In-Person Booth Space
- The In-Person Booth Space will be promoted in ACRM eNews, the weekly enewsletter
- The In-Person Booth Space will receive amplification and boosts via the ACRM Social Media Network with dedicated tweets, LinkedIn, and Facebook posts, and extra support from 100+ social media channels

- In print ads in the Archives of Physical Medicine and Rehabilitation appearing in the months leading up to the Conference and immediately following
- Post-conference listings on the ACRM Conference webpage and online program for one year

VENDOR RECOGNITION

- Your **Logo** will be added to the footer of the ACRM website
- Your Logo will appear in the online Conference Program
- Your Logo will be featured in the Conference App
- Your Logo will appear in the printed Onsite Program
- Your Logo will be added to ACRM's Vendor Exposure™
 - o your logo systemwide, across nearly all of ACRM media properties
 - **13.5M+** exposures annually

INVESTMENT OPPORTUNITIES

*all prices are subject to change without notice

- 8x8 Inline: \$3,999-5,499
- 8x8 Corner: \$4,499-5,999
- 10x10 Inline: \$4,999-6,499
- 10x10 Corner: \$5,999-7,499
- 20x20 Premier: \$19,999-21,499
- Each additional registration: \$699-799

TURBO BOOST YOUR PRODUCT OR SERVICE

Extra amplification? Want to do something more? Let us know what you are thinking, and we will help build a custom program for you. For example, potential boosts might include — dedicated eblasts to ACRM's exclusive email list, additional social media boosting including sponsored stories (Instagram and Facebook), sponsored social media posts, etc.

CONTACT OPTIONS

- Katy Sell (<u>ksell@ACRM.org</u>)
- Lauren Morgan (<u>Imorgan@ACRM.org</u>)
- Email <u>ThreeSixtyFive@ACRM.org</u> or complete this inquiry form: <u>www.ACRM.org/salesform</u>

CALL +1.703.435.5335

HEALTH AND SAFETY APPENDIX

OVERVIEW

We are committed to making the ACRM Annual Conference a safe experience. This section highlights the safety measures that ACRM has established to better protect its staff and patrons.

Hilton provides:

- A sanitary station inside each room with hand sanitizer, Kleenex and Lysol wipes.
- (1) hand pump sanitizing machine outside of each meeting room.
- For buffets, plastic shields are provided and social distancing decals on the floor.
- Social distancing signage throughout the hotel and in the elevators.

To learn more about how Hilton is working to help deliver an even cleaner experience for their guests: <u>Hilton Clean Stay</u>

PERSONAL PROTECTIVE EQUIPMENT

Each item listed below is available for purchase by the vendor: *all prices are subject to change without notice

- Small Sneeze Guard (24" W x 24" H free-standing, countermounted plexi): \$118
- Large Sneeze Guard (48" W x 36" H free-standing, countermounted plexi): \$278
- **1M Plexi Partition Wall** (1M W x 8' H free-standing, in-booth plexi): **\$385.50**
- **2M Plexi Partition Wall** (2M W x 8' H free-standing, in booth plexi): **\$525.50**
- **3M Plexi Partiion Wall** (3M W x 8' H free-standing, in-booth plexi): **\$705.50**
- Full GEM 10' x 10' Booth (3) 10' W x 8' H walls, solid color panels: \$2,061
- Full Plexi 10' x 10' Booth (3) 10' W x 8' H walls, clear plexi panels: \$2,811
- Hand Sanitizer with Dispenser: \$160 per 4,000 sq ft per day

- Nightly Disinfection/Sanitation Spray:
 - 8' x 8' Booth: **\$5.12 per booth per day**
 - o 10' x 10' Booth: **\$8.00 per booth per day**
 - o 20' x 20' Booth: \$32.00 per booth per day
- Continuous Disinfection/Sanitation Spray:
 - o 8' x 8' Booth: **\$11.52 per booth per day**
 - o 10' x 10' Booth: **\$18.00 per booth per day**
 - o 20' x 20' Booth: **\$72.00 per booth per day**



APPLICATION AND AGREEMENT FOR EXHIBIT SPACE

The exhibiting company listed below does hereby apply for the reservation of space at the 2022 ACRM Annual Conference Progress in Rehabilitation Research in Chicago, Illinois, over the period of November 8-11. ACRM agrees to review your Application and Contract and assign your company exhibit space (if available) consistent with show eligibility requirements, policies, and at the discretion of ACRM.

PRINT your company name and address information exactly as they should appear in all ACRM publications.

Company Name								
Company Website								
Company Street Address								
City	State/Province		_ Postal Code					
Telephone	Email							
Exhibit-related correspondence to be sent to (please type or print):								
Contact Name		Title						
Telephone	Email							

Booth Representatives

Upon the signing of this Application and Agreement, the link to our Exhibitor Registration site will be sent to the customer contact person named above. You will receive a password to access this online system. Here you will be able to update all contact information and insert the name of your booth representative. You are entitled to one complimentary CORE Conference registration, as part of your booth purchase. If additional representatives will attend, they can be registered online, for a fee of \$699 by 30 June 2022; or for a fee of \$799 1 July 2022 to 29 September 2022.

Application and Agreement Execution

An authorized signature must accompany this Application and Agreement to apply for booth space. The signed Application and Agreement, initialed on each page, must be received, with the required deposit, before space can be reviewed. Application and Agreements without signature will not be considered. Payment in full must be received by 30 June 2022. Any Application and Agreement for exhibit space which is not paid in full is subject to cancellation or reassignment of space by ACRM in its sole discretion.

Payment Terms and Conditions

NEW in 2022, included with the purchase of the IN-PERSON booth in Chicago, Illinois, Exhibitors are also contracting for the "Virtual EXPO & Extended Exposure" through December 31, 2022 which is non-refundable.

Payment of \$2,499 is due upon execution of the contract and is nonrefundable.

The balance, for an IN-PERSON Booth, is due by 30 June 2022. In the event that ACRM cancels the IN-PERSON Conference, or if the vendor wants to cancel the IN-PERSON Booth option, then the vendor will have two options:

- A refund for booth fees <u>in excess of the \$2499 non-</u> <u>refundable "Virtual Expo & Extended Exposure"</u> is payable by ACRM within 90 days.
- b. A 'credit' for booth fees <u>in excess of \$2499 non-refundable</u> <u>"Virtual Expo & Extended Exposure"</u>. Plus, ACRM will also offer an additional 10% of the credit value. For example, if the credit amount is \$1000, ACRM will offer an additional \$100 credit value. Note, this credit will never expire.

Acceptance of Application and Agreement

This Application and Agreement shall become effective when it has been submitted by the exhibiting company in the manner described in this section and accepted by a duly authorized representative of ACRM. By the name listed below, the individual represents and warrants that he/she is duly authorized to execute this binding Application and Agreement on behalf of the exhibiting company. By signing below, the exhibiting company agrees to be bound by the Rules & Regulations and Exhibitor Information and Terms of ACRM. The Application and Agreement will then constitute a binding offer, which ACRM may accept by online submission, email, mail, or fax. The exhibiting company agrees that upon acceptance of this Application and Agreement by ACRM, with or without appropriate payment of the exhibition fee and further action by the exhibiting company, this Application and Agreement shall become a legally binding contract, enforceable against the exhibiting company in accordance with its terms.

Signature of Authorized Agent of Exhibiting Company

Date Signed:

ACRM Tax ID number: 36-2170787 Send Completed Agreement to KSell@ACRM.org The term "Exhibitor" means the company or person or any of its officers, directors, shareholders, employees, contractors, agents, or representatives listed in this Application and Agreement. The term "Exhibit Facility" shall mean the Hilton Anatole. The term "Exhibition" shall mean the 2022 ACRM Annual Conference, November 8-11.

Exhibitor Registration and Badges

Exhibitors are encouraged to register in advance. (1) Complimentary "Core" Conference Registration is included with each booth. If additional representatives will attend, they can be registered online, for a fee of \$699 by 30 June 2022; or for a fee of \$799 1 July 2022 to 29 September 2022.

Exhibitor badges are personal and nontransferable.

Each representative of Exhibitor must wear the official badge at all times during the meeting. Badges are required for entry into the exhibit hall at all times. Badges will be confiscated if worn by others than the person to whom issued.

Assignment of Exhibit Space

Assignment of space will be made on a first come, first serve basis. ACRM reserves the final decision and right, in the best interest of the Exhibition, to amend the floor plan, assign, or relocate selected space in areas other than that selected by Exhibitor without any liability to Exhibitor whatsoever.

Union Labor

Exhibitors shall be bound by all Agreements in effect between or among service contractors, Exhibit Facility, and labor organizations or any of them.

Character and Construction of Exhibits

The general rule of the exhibit floor is "be a good neighbor." No exhibits will be permitted which interfere with the use of other exhibits or impede access to them or impede the free use of the aisle. Booth personnel, including demonstrators are required to confine their activities within the Exhibitor's booth space. Apart from the specific display space for which an exhibiting company has contracted with ACRM, no part of the hotel and its grounds may be used by any organization other than ACRM for display purposes of any kind or nature. Within the Exhibit Facility, Exhibitor brand or company logos, signs, and trademark displays will be limited to the official exhibit area only. The exterior of any display cabinet or structure facing a side aisle, or adjacent Exhibitor's booth must be suitably decorated at the Exhibitor's expense. In fairness to all exhibitors, no noisy or obstructive activity will be permitted during show hours, nor will noisily operating display, nor exhibits producing objectionable odors be allowed. Booths two stories or higher must submit plans to ACRM for approval.

Lighting

In the best interest of the exposition, ACRM reserves the right to restrict the use of glaring lights or objectionable light effects.

Safety Regulations

Fire regulations require that all display materials be fire resistant or treated with a flame-retardant solution to meet requirements of the standard flame test as provided in the hotel and its municipality, for fire prevention. Electrical signs and equipment must be wired to meet the specifications of Underwriters Laboratories. No obstruction such as chairs, tables, displays, or other materials will be allowed to protrude into the aisles. Each exhibitor is charged with knowledge of all laws, ordinances, and regulations pertaining to health, fire prevention and public safety while participating in this exposition. Compliance with such laws is mandatory for all exhibitors and the sole responsibility is that of the Exhibitor. No children under the age of 16 permitted in the exhibit hall.

Photography and Sketching

Cameras, camcorders, video recorders, digital cameras may be carried in the exhibit area, but under no circumstances may photographs, drawings, audio or video taping of an exhibit booth or persons or conversations therein be made and/or will be allowed without expressed authority of the Exhibitor and any other participants concerned in each case. ACRM reserves the right to allow its contracted photographer to take general photos of the exposition at select times during the Exhibition Facility. Registration and attendance at or participation in the Exhibition, or ACRM meetings and other activities constitutes an agreement by the Exhibitor on behalf of its employees, agents, and contractors to ACRM's use and distribution (both now and in the future) of the image or voice of Exhibitor, its employees, agents, and contractors in photographs, videotapes, electronic reproductions, or audiotapes of such events and activities.

Complaints and Jurisdiction

Exhibitor agrees to abide by the rules and regulations of the Hilton Anatole. Exclusive venue and jurisdiction for any claim or dispute related to or connected with this Agreement shall reside in the state or federal courts located in Chicago, Illinois.

Hanging Signs

Note: Electrical requirements, projection requirements, and all furniture and accessories are the responsibility of the exhibiting company. Forms for these will be provided in the Exhibitor Service Kit.

Indemnification & Insurance

Exhibitors shall indemnify, hold harmless and defend ACRM and the Exhibit Facility and their respective directors, agents and employees from any and all losses, claims, liability, damage, action, judgment recovered from or asserted against them, or other expense (including, without limitation, attorneys' fees and expenses) arising out of or relating to 1) the Exhibitor's use of the convention center; 2) the conduct of Exhibitor's business or from any activity, work, or things that may be permitted or suffered by Exhibitor in or about the exhibit and the Exhibit Facility: 3) from any breach or default in the performance or any obligation on the Exhibitor's part to be performed under any provision of the Agreement to Exhibit or these Rules and Regulations; 4) Exhibitors failure to comply with any applicable law or regulation; or 5) from any negligence of Exhibitor or any of its agents, contractors, employees, or invitees, including but not limited to the use of patented, trademarked or copyrighted materials, equipment, devices, processes, or dramatic rights furnished to or used by Exhibitor, or other persons in connection with the exhibit and the Exhibit Facility. The terms of this provision shall survive the termination or expiration of the Agreement to Exhibit.

Insurance protection will not be afforded to the Exhibitor either by the ACRM or the Hilton Anatole. Exhibitors shall carry their own insurance to cover personnel and exhibit material against damage and loss, and public liability insurance. Exhibitor shall list the American Congress of Rehabilitation Medicine as an additional insured on such insurance policy(ies) and shall provide ACRM with a certificate evidencing thereof.

Booth Accessibility

Exhibitors shall be responsible for compliance with the Americans with Disabilities Act of 1992 with regards to their booth space, including, but not limited to wheelchair access and alternate formats of collateral

materials. Further information regarding ADA compliance is available at www.usdoj.gov/crt/ada/infoline.htm.

Security

Exhibitors are responsible for securing items left in the exhibit area at the Exhibit Fee. ACRM is not responsible for lost, stolen or damaged items left in the exhibit area.

Advertising

ACRM does not endorse or promote any products or services related to an exhibit. The use of the ACRM logos, names, Annual Conference artwork or any representations thereof shall be only at the express written consent of ACRM.

To prepare for the meeting in a timely and efficient manner, third parties acting on behalf of or representing the Exhibitor must adhere to and abide by all ACRM rules and regulations. It is the exhibiting company's responsibility to make its agencies and/or contractors aware of all guidelines and deadline dates and to forward promotional materials, service manuals, and forms that are the responsibility of the third party.

Distribution of Advertising Material

Canvassing any part of the exhibit hall or meeting rooms by anyone is strictly forbidden. Canvassing or distributing of advertising material by an Exhibitor will not be permitted outside of the Exhibitor's allotted booth space. Distribution of any literature through the Hilton Anatole is not permitted. Exhibitors may not use ACRM or Annual Conference logos in connection with any product or advertising materials.

Demonstrations, Interviews, Subletting

Demonstrations by exhibitors should contribute to the attendee's knowledge in a professional way. Demonstrations and adequate space for interviews should be available within the confines of the individual Exhibitor's booth. No interference with normal traffic flow and infringement on neighboring exhibits is permitted.

Product Samples/Promotional Items

ACRM only permits Exhibitor giveaways that are educational and modest in value. This restriction does not apply to nonprofit exhibitors or to exhibitors outside of the health care sector. Exhibitors planning to distribute giveaways at their booth should send a sample of the artwork to ACRM if there are any statements, logos, or artwork appearing on the souvenir other than that associated with the Exhibitor.

FDA Disclosure Requirements

Displays or graphical depictions of drugs or devices declared investigational or unapproved by the United States Food and Drug Administration (FDA) must (1) contain only objective statements about the product; (2) contain no claims that state or imply, directly or indirectly, that the product is reliable, durable, dependable, safe, or effective; and (3) contain no claims that the product is in any way superior to any other marketed products.

These drugs/devices must be displayed solely for the purpose of obtaining investigators and be accompanied by instructions for becoming an investigator and investigator responsibilities. Drugs/devices will only be permitted when accompanied by following or similar statement: "Caution: Investigational Device Limited by Federal (or United States) Law to Investigational Use." Clear unequivocal statements that the drug/device is under investigation and is available only for investigational use are to be made in oral presentations.

Exhibitors are further advised to adhere to the FDA prohibition on the promotion of cleared drugs and devices for unapproved uses.

Specifically, pharmaceutical manufacturers cannot proactively discuss off label uses, nor may they distribute written materials (promotional pieces, reprints of articles, etc.) that mention off label uses. FDA defines off label use as "use for indication, dosage form, dose regimen, population, or other use parameter not mentioned in the approved labeling.

General

All matters and questions not covered in these Rules and Regulations to exhibit are subject to the express decision of the ACRM in its sole discretion. The terms of this Application and Agreement and all other rules and regulations applicable to the Exhibition and Exhibitor's space may be amended at any time by the ACRM, and all amendments so made shall be equally binding on the Exhibitor and all other exhibitors affected by them. In the event of any amendment or additions to this Application and Agreement and/or other rules and regulations applicable to the event and the Exhibitor's exhibit space, written notice will be given by ACRM to the Exhibitor and all other exhibitors that may be affected by them. Without limiting any other rights and legal remedies ACRM may have against Exhibitor, in the event the Exhibitor does not abide by this Agreement and/or any rules and regulations applicable to the Exhibition and the Exhibitor's exhibit space, the Exhibitor's booth payment and privileges will be forfeited, and, at ACRM's discretion, the Exhibitor must immediately vacate the Exhibit Facility and remove all Exhibitor property and exhibit materials.

Force Majeure

If ACRM cancels the IN-PERSON exhibit for any reason beyond its control prior to the opening of the IN-PERSON exhibit, Exhibitor shall receive a refund or credit, as described above under Payment Terms and Conditions, at the option of the Exhibitor. If only a portion of the IN-PERSON event is cancelled, the refund or credit shall be prorated to account for the portion of the IN-PERSON event which occurred.

Hospitality Functions

Scheduling of private functions, cocktail parties, special events or other hospitality functions planned in conjunction with the conference and within the convention center or host hotels must be coordinated directly with ACRM. Functions during the period of move-in, show hours or move-out are prohibited.

Exhibit Hours

Exhibitors shall keep an attendant at their booths during all open hours. It is agreed that no Exhibitor will dismantle or remove any part of their exhibit prior to show closing.

Subleasing

Exhibitors may not sublet, sub-divide or assign their space, or any part thereof.

Sanctions for Violations

ACRM reserves the right to control or prohibit any exhibit that, in its opinion is objectionable, is outside the character and purpose of the Annual Conference & Exhibition or is not in keeping with the policies of ACRM. This reservation refers to companies, persons, products, and printed matter. ACRM may impose appropriate sanctions regarding current or future participation in ACRM exhibit program. In the event of such restrictions or eviction, ACRM will not be liable for any refunds, rentals or exhibit expense.

Limitation of Liability

LIMITATION OF LIABILITY: IN NO EVENT SHALL THE EXHIBIT FACILITY, ACRM, AND THEIR OWNERS, MANAGERS, OFFICERS OR DIRECTORS, AGENTS, EMPLOYEES, INDEPENDENT CONTRACTORS, SUBSIDIARIES AND AFFILIATES (COLLECTIVELY "ACRM PARTIES") BE LIABLE TO THE EXHIBITOR OR ANY THIRD PARTY HIRED BY OR OTHERWISE ENGAGED BY THE EXHIBITOR FOR ANY LOST PROFITS OR ANY OTHER INDIRECT, SPECIAL, PUNITIVE, EXEMPLARY, INCIDENTAL OR CONSEQUENTIAL DAMAGES, INCLUDING ATTORNEYS' FEES AND COSTS, ARISING OUT OF THIS APPLICATION AND AGREEMENT OR CONNECTED IN ANY WAY WITH USE OF OR INABILITY TO USE THE SERVICES OUTLINED IN THIS APPLICATION AND AGREEMENT OR FOR ANY CLAIM BY EXHIBITOR, EVEN IF ANY OF THE ACRM PARTIES HAVE BEEN ADVISED, ARE ON NOTICE, AND/OR SHOULD HAVE BEEN AWARE OF THE POSSIBILITY OF SUCH DAMAGES. EXHIBITOR AGREES THAT THE ACRM PARTIES' SOLE AND MAXIMUM LIABILITY TO EXHIBITOR REGARDLESS OF THE CIRCUMSTANCES SHALL BE THE REFUND OF THE EXHIBIT BOOTH FEE. EXHIBITOR AGREES TO INDEMNIFY AND DEFEND THE ACRM PARTIES FROM ANY CLAIMS BROUGHT BY A THIRD PARTY HIRED BY OR ENGAGED BY THE EXHIBITOR FOR ANY AMOUNT BEYOND THE EXHIBIT BOOTH FEE. FURTHER, EXHIBITOR AGREES TO PAY ALL ATTORNEY'S FEES AND COSTS INCURRED BY ACRM PARTIES ARISING OUT OF OR IN ANY WAY RELATED TO THIS APPLICATION AND EXHIBIT. EXHIBITOR SHALL BE SOLEY RESPONSIBLE FOR ITS ATTORNEY'S FEES AND COSTS.

Booth Fee: Quantity of booths	\$	
Total Due:	\$	
Booth Selection #:		
1 st Choice	2 nd Choice	3 rd Choice

Method of Payment

Please invoice me.

Enclosed check #_____ (payable to ACRM)

Mail to: PO Box 896700, Charlotte, NC 28289-6700

Charge to the following:						
MasterCard	VISA	AME	Discover			
Card No.				Exp.		
CVV/CVC Code (security digits on card)						
Billing Street Address						
Billing City, State, Postal						
Cardholder's Name						
-	(as it app	ears on card)				

Signature (credit card payments only